



# Show Buying Report

Nick Byma

# Info

- ▶ Stores are leaving a lot on the table – not buying some no brainers
- ▶ Avg store - \$5,400 in savings on good selling deals
- ▶ Smaller stores won't have as many good deals
- ▶ Scoring Savings Showcase, Power Buys, and Merch Specials

# Limitations

- ▶ May already have a pallet in your store
  - ▶ Scoring with current QOH in mind
- ▶ There are multiple ship dates, you may want to ladder in product
- ▶ Not good at scoring NEW deals
- ▶ Doesn't know you're going to make a big display of something

## Where it shines

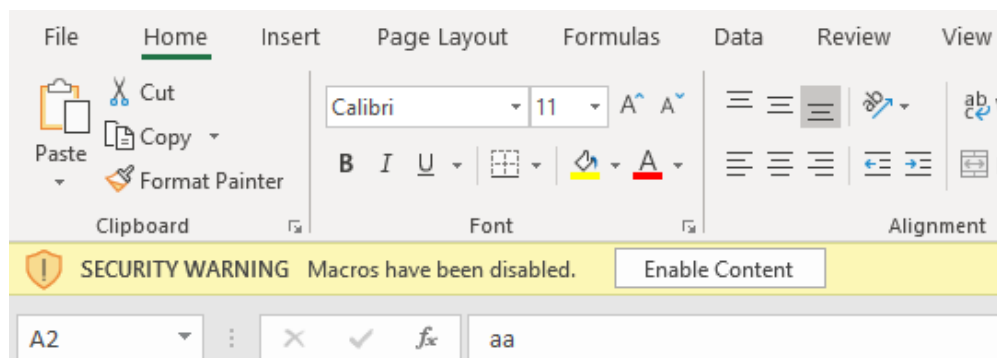
- ▶ Frees you up to make those decisions of new items or big end caps
- ▶ Narrows down 600+ deals
- ▶ Points out deals that may contain slow movers
- ▶ New: Seasonal items w/ multiple ship date it determines the best ship date – presents bulletin #

# Retrieve File

- ▶ Use credentials from Action, Review or Excel email
- ▶ Login to Online Report Directory
- ▶ Open the Excel folder
- ▶ Download the **Show Buying Report .xlsm** report
  - ▶ Multi Store format in Data Import + Multi-Store folder

# Retrieve File

- ▶ You will need Excel. You can try to use with OpenOffice but good luck!
- ▶ Remember to “Enable Editing” and “Enable Content”



Mango Show Buying Report - Deals

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Order				Disc-	Weeks Supply 1 OM + QOH	Max Weeks Supply Order Qty	Weeks Supply Order Qty + QOH	Number of SKUs	% Carried In Store	Savings Order Qty	Deal Score	Number of Shipping Bulletins for Deal	Total Order Cost	Assoc. Deal Number	Deal Type
693	021793004	1	CLEAN & PROTECT 40#	20%	4	20	20	1	100%	\$832	2,508	2	\$3,340	611	SAVINGS SHOWCASE
189	021793098	2	SALT SOFTNR PELLETS 40#	19%	3	5	5	1	100%	\$217	2,483	2	\$911	589	SAVINGS SHOWCASE
756	021793005	1	RUST REMOVER PELLETS 40#	13%	3	20	20	1	100%	\$786	1,554	2	\$5,171	612	SAVINGS SHOWCASE
8	2074	2	IRON HOLD CONTRACTOR BAGS	33%	6	23	22	2	100%	\$195	813	1	\$404	2074	POWER BUYS
112	021793020	2	PLAY SAND QUIKRETE 50#	35%	18	22	22	1	100%	\$167	804	2	\$305	615	SAVINGS SHOWCASE
78	020964037	1	FILTER FILTRETE 16X25X1"	24%	2	19	19	1	100%	\$165	611	1	\$521	2055	POWER BUYS
1	2043	1	NSH DURACELL BATTERY DSP	21%	15	27	22	5	100%	\$221	545	1	\$817	2043	POWER BUYS
56	021793020	1	PLAY SAND QUIKRETE 50#	35%	17	17	17	1	100%	\$83	497	2	\$152	615	SAVINGS SHOWCASE
189	021793003	1	WATR SOFTNR CRYSTALS 40#	19%	8	24	24	1	100%	\$210	485	2	\$881	610	SAVINGS SHOWCASE
5	2074	1	IRON HOLD CONTRACTOR BAGS	33%	8	24	23	2	100%	\$122	483	1	\$252	2074	POWER BUYS
16	020964048	1	FILTRETE 1550 20X25X4	32%	10	21	21	1	100%	\$104	451	1	\$225	2056	POWER BUYS
24	2132	2	BATTERY ALKALINE AA30PK	37%	14	23	23	1	100%	\$87	395	1	\$146	2132	POWER BUYS
30	020964024	1	ALLERGEN FILTER 16X25X1	28%	9	24	24	1	100%	\$108	362	1	\$277	2054	POWER BUYS
24	020964117	2	AIR FLTR TRION 20X25X5	28%	5	24	24	1	100%	\$102	334	1	\$269	2059	POWER BUYS
1	570	2	NSH BK YD BUG SPR DSP	32%	35	35	35	1	100%	\$135	319	1	\$289	570	SAVINGS SHOWCASE
21	020964117	1	AIR FLTR TRION 20X25X5	28%	6	23	23	1	100%	\$90	304	1	\$235	2059	POWER BUYS
48	020964037	2	FILTER FILTRETE 16X25X1"	24%	6	24	24	1	100%	\$102	284	1	\$321	2055	POWER BUYS
9	020964138	2	PUMP SUMP 1/2HP FLOAT	13%	7	19	19	1	100%	\$137	265	1	\$884	2065	POWER BUYS
12	2132	1	BATTERY ALKALINE AA30PK	37%	19	19	19	1	100%	\$43	240	1	\$73	2132	POWER BUYS
1	32	1	NSH PURDY WD3PK 63PC DSP	33%	45	45	45	1	100%	\$135	223	1	\$272	32	SAVINGS SHOWCASE
45	2138	2	HTH ULTIMATE SHOCK 1 LB	37%	16	31	31	1	100%	\$72	208	1	\$120	2138	POWER BUYS
8	2013	1	STAIN DECK SOLID NEUT GL	25%	20	20	20	1	100%	\$60	208	1	\$181	2013	POWER BUYS
12	172	1	AQUAPHALT 4.0 50LBS	18%	21	21	21	1	100%	\$86	206	1	\$390	172	SAVINGS SHOWCASE
12	2133	2	BATTERY ALKALINE AAA30PK	37%	21	21	21	1	100%	\$43	206	1	\$73	2133	POWER BUYS

# Guidance

Deal Score:

Avg Weeks Supply 1 OM (column F)

% Carried in Store (column J)

Savings Order Qty (column M).

Deal	
Score	Notes
100+	Great deal for your store
1 - 99	Good deals worth investigating
Zero and Below	Deals with too much overstock
-99,999	New deals



Mango Show Buying Report - Deals

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Order Qty	Deal	Eagle Store	Description	Disc-ount	Weeks Supply 1 OM + QOH	Max Weeks Supply Order Qty	Weeks Supply Order Qty + QOH	Number of SKUs	% Carried In Store	Savings Order Qty	Deal Score	Number of Shipping Bulletins for Deal	Total Order Cost	Assoc. Deal Number	Deal Type
693	021793004	1	CLEAN & PROTECT 40#	20%	4	20	20	1	100%	\$832	2,508	2	\$3,340	611	SAVINGS SHOWCASE
756	021793005	1	RUST REMOVER PELLETS 40#	13%	3	20	20	1	100%	\$786	1,554	2	\$5,171	612	SAVINGS SHOWCASE
78	020964037	1	FILTER FILTRETE 16X25X1"	24%	2	19	19	1	100%	\$165	611	1	\$521	2055	POWER BUYS
1	2043	1	NSH DURACELL BATTERY DSP	21%	15	27	22	5	100%	\$221	545	1	\$817	2043	POWER BUYS
56	021793020	1	PLAY SAND QUIKRETE 50#	35%	17	17	17	1	100%	\$83	497	2	\$152	615	SAVINGS SHOWCASE
189	021793003	1	WATR SOFTNR CRYSTALS 40#	19%	8	24	24	1	100%	\$210	485	2	\$881	610	SAVINGS SHOWCASE
5	2074	1	IRON HOLD CONTRACTOR BAGS	33%	8	24	23	2	100%	\$122	483	1	\$252	2074	POWER BUYS
16	020964048	1	FILTRETE 1550 20X25X4	32%	10	21	21	1	100%	\$104	451	1	\$225	2056	POWER BUYS
30	020964024	1	ALLERGEN FILTER 16X25X1	28%	9	24	24	1	100%	\$108	362	1	\$277	2054	POWER BUYS
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1	32	1	NSH PURDY WD3PK 63PC DSP	33%	45	45	45	1	100%	\$135	223	1	\$272	32	SAVINGS SHOWCASE
8	2013	1	STAIN DECK SOLID NEUT GL	25%	20	20	20	1	100%	\$60	208	1	\$181	2013	POWER BUYS
12	172	1	AQUAPHALT 4.0 50LBS	18%	21	21	21	1	100%	\$86	206	1	\$390	172	SAVINGS SHOWCASE
1	312	1	NSH DURACELL BATTERY DSP	18%	38	73	38	5	100%	\$422	195	1	\$1,905	312	SAVINGS SHOWCASE
12	2133	1	BATTERY ALKALINE AAA30PK	37%	24	24	24	1	100%	\$43	178	1	\$73	2133	POWER BUYS
112	022068007	1	ICE MELT 40# BAG ACE	13%	18	28	28	1	100%	\$141	166	2	\$976	595	SAVINGS SHOWCASE
1	316	1	NSH LITH BATTERIES DSP	21%	25	29	25	4	100%	\$99	166	1	\$369	316	SAVINGS SHOWCASE
12	184	1	WRENCH 6"ADJ CARD COOPER	33%	8	23	23	1	100%	\$41	151	1	\$84	184	SAVINGS SHOWCASE
1	2085	1	NSH ACE FELT PAD DSP	36%	26	36	28	7	100%	\$57	148	1	\$100	2085	POWER BUYS
20	2077	1	TOTE UTILITY BLK/YLW 27G	24%	4	21	21	1	100%	\$49	141	1	\$159	2077	POWER BUYS
6	020964130	1	LAV FAUCET 1H LEV CHR	33%	40	40	40	1	100%	\$87	139	1	\$181	2052	POWER BUYS
24	020964097	1	CEMENT/PRIMER PVC 4OZPK2	32%	11	18	18	1	100%	\$27	134	1	\$57	2062	POWER BUYS
36	020964035	1	MSKG TAPE ORIGNL 1.88X60	22%	12	20	20	1	100%	\$44	124	1	\$154	2000	POWER BUYS

Mango Show Buying Report - Deals

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56	021793020	1	PLAY SAND QUIKRETE 50#	35%	17	17	17	1	100%	\$83	497	2	\$152	615	SAVINGS SHOWCASE
189	021793003	1	WATR SOFTNR CRYSTALS 40#	19%	8	24	24	1	100%	\$210	485	2	\$881	610	SAVINGS SHOWCASE
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36	020964035	1	MSKG TAPE ORIGNL 1.88X60	22%	12	20	20	1	100%	\$44	124	1	\$154	2000	POWER BUYS

Mango Show Buying Report - SKUs

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New d  
Similar

Deal				SKU		Store	Store QOH +	Offer	Offer OM	Store TTM	Weeks	Offer	Disc-	Future	Peer	% Peers	Suggested	Offer
Score	Deal	Store	SKU	Description	FOQ	OM	+ QOH	Units	Supply	Cost	Count	Cost	Units	Selling	Qty	Description		
2,508	021793004	1	7222243	CLEAN & PROTECT 40W	80	63	143	2,047	4	\$4.82	20%	\$6.02	842	29%	11	CLEAN		
1,554	021793005	1	7222375	RUST REMOVER PELLETS 40W	49	63	112	2,116	3	\$6.84	13%	\$7.88	1,230	24%	12	RUST R		
611	020964037	1	48842	FILTER FILTRETE 16X25X1"	4	6	10	225	2	\$6.68	24%	\$8.80	155	99%	13	FILTER		
545	2043	1	3100476	BATTERY ALK 9V 4WIDE	8	6	14	122	6	\$10.99	21%	\$13.91	52	100%	8	NSH DU		
545	2043	1	3100856	BATTERY ALK D 8PK WIDE	7	10	17	67	13	\$10.99	21%	\$13.91	31	100%	2	NSH DU		
545	2043	1	3102605	BATTERY ALK C 8PK WIDE	5	6	11	40	14	\$10.99	21%	\$13.91	21	99%	2	NSH DU		
545	2043	1	3166659	BATTERY ALK AA 16WIDE	7	32	39	125	16	\$10.27	21%	\$13.07	74	98%	1	NSH DU		
545	2043	1	3166675	BATTERY ALK AAA 16WIDE	15	24	39	75	27	\$10.26	22%	\$13.07	41	98%	1	NSH DU		
497	021793020	1	58173	PLAY SAND QUIKRETE 50W	42	56	98	296	17	\$2.72	35%	\$4.21	116	59%	1	PLAY S		
485	021793003	1	7222144	WATR SOFTNR CRYSTALS 40W	0	63	63	414	8	\$4.66	19%	\$5.77	14	9%	3	WATR		
483	2074	1	6038574	TRASH BAG CNTRCT42GBX20	7	4	11	63	9	\$6.31	33%	\$9.35	70	57%	5	IRON H		
483	2074	1	6093082	TRASH BAG CONTRS55GL 15CT	10	4	14	110	7	\$6.31	33%	\$9.35	89	100%	10	IRON H		
451	020964048	1	4315255	FILTRETE 1550 20X25X4	7	4	11	57	10	\$14.08	32%	\$20.60	13	33%	4	FILTRE		
362	020964024	1	4186672	ALLERGEN FILTER 16X25X1	9	6	15	86	9	\$9.23	28%	\$12.83	85	96%	5	ALLER		
304	020964117	1	4766077	AIR FLTR TRION 20X25X5	3	3	6	55	6	\$11.19	28%	\$15.46	48	94%	7	AIR FL		
240	2132	1	3149465	BATTERY ALKALINE AA30PK	6	12	18	50	19	\$6.09	37%	\$9.71	35	99%	1	BATTER		
223	32	1	1224419	ROLLR WHT DOVE 9X3/8 3PK	12	63	75	87	45	\$4.32	33%	\$6.46	48	93%	1	NSH PU		
208	2013	1	1109644	STAIN DECK SOLID NEUT GL	8	8	16	42	20	\$22.68	25%	\$30.23	19	94%	1	STAIN		
206	172	1	1824069	AQUAPHALT 4.0 SOLBS	3	12	15	38	21	\$32.47	18%	\$39.63	3	24%	1	AQUAP		
195	312	1	3009735	BATTERY-ALKALINE AAA 8PK	12	50	62	127	25	\$5.72	18%	\$6.99	72	98%	1	NSH D		
195	312	1	30205	BATTERY ALKLN DURA 9V CD2	16	42	58	136	22	\$6.15	18%	\$7.51	88	100%	1	NSH D		
195	312	1	34573	BATTERY ALKLN DURA D CD4	59	70	129	92	73	\$6.15	18%	\$7.51	39	100%	1	NSH D		
195	312	1	34574	BATTERY ALKLN DURA C CD4	12	21	33	51	34	\$6.15	18%	\$7.51	30	100%	1	NSH D		
195	312	1	34575	BATTERY ALKLN DURA AA CD8	27	140	167	262	33	\$5.72	18%	\$6.99	121	99%	1	NSH D		



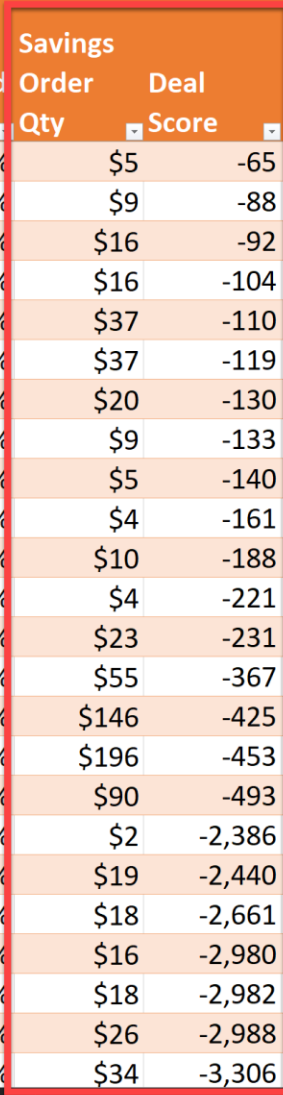
Mango Show Buying Report - SKUs

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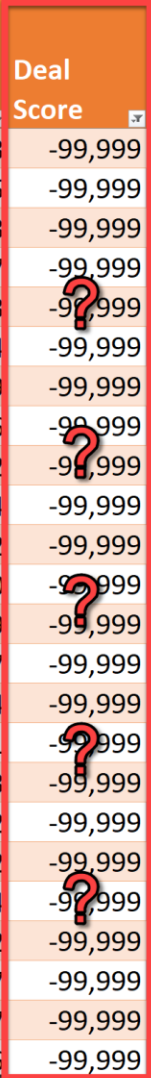
Deal Score	Deal	Store	SKU	SKU Description	Store QOH + QOO + FOQ	Offer OM	Offer OM + QOH	Store TTM Sales Units	Weeks Supply	Offer Cost	Disc- Ount	Future Cost	Peer Sales Units	% Peers Selling	Suggested Order Qty
195	312	1	3009735	BATTERY-ALKALINE AAA 8PK	12	50	62	127	25	\$5.72	18%	\$6.99	72	98%	1
195	312	1	30205	BATTERY ALKLN DURA 9V CD2	16	42	58	136	22	\$6.15	18%	\$7.51	88	100%	1
195	312	1	34573	BATTERY ALKLN DURA D CD4	59	70	129	92	73	\$6.15	18%	\$7.51	39	100%	1
195	312	1	34574	BATTERY ALKLN DURA C CD4	12	21	33	51	34	\$6.15	18%	\$7.51	30	100%	1
195	312	1	34575	BATTERY ALKLN DURA AA CD8	27	140	167	262	33	\$5.72	18%	\$6.99	121	99%	1
-88,888	313	1	3009735	BATTERY-ALKALINE AAA 8PK	12	30	42	127	17	\$5.94	15%	\$6.99	72	98%	1
-88,888	313	1	30205	BATTERY ALKLN DURA 9V CD2	16	12	28	136	11	\$6.37	15%	\$7.51	88	100%	3
-88,888	313	1	34573	BATTERY ALKLN DURA D CD4	59	6	65	92	37	\$6.37	15%	\$7.51	39	100%	1
-88,888	313	1	34574	BATTERY ALKLN DURA C CD4	12	3	15	51	15	\$6.37	15%	\$7.51	30	100%	3
-88,888	313	1	34575	BATTERY ALKLN DURA AA CD8	27	48	75	262	15	\$5.94	15%	\$6.99	121	99%	1

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Mango Show Buying Report - Deals <a href="#">Report Help</a>														Savings			Number of		Total		Assoc.	
				Weeks Supply		Max Weeks Supply		Weeks Supply Order		Number % Carried		Order Deal		Shipping Bulletins	Order Cost	Deal Number	Deal Type					
Order Qty	Deal	Eagle Store	Description	Disc-ount	1 OM + QOH	Order Qty	+ QOH	Number of SKUs	% Carried In Store	Order Qty	Deal Score	Shipping Bulletins for Deal	Order Cost	Deal Number	Deal Type							
375	1 2137	1	BYPASS PRUNER FORGED	42%	35	35	35	1	100%	\$5	-65	1	\$7	2137	POWER BUYS							
448	6 2010	1	SOLID AIR FRESHNER 8OZ	52%	38	38	38	1	0%	\$9	-88	1	\$9	2010	POWER BUYS							
454	6 79	1	NATURAL DRAIN CLNR 32OZ	50%	52	52	52	1	100%	\$16	-92	1	\$16	79	SAVINGS SHOWCASE							
479	1 200	1	LASER MEASURE GLM20 65FT	36%	52	52	52	1	100%	\$16	-104	1	\$27	200	SAVINGS SHOWCASE							
508	6 209	1	TAPE MEASURE 1-1/8"X25'	50%	62	62	62	1	100%	\$37	-110	1	\$36	209	SAVINGS SHOWCASE							
534	12 192	1	UTILITY KNIFE FOLD LOCK	42%	60	60	60	1	100%	\$37	-119	1	\$50	192	SAVINGS SHOWCASE							
579	6 205	1	RULE TAPE 3/4X16'STANLEY	49%	59	59	59	1	100%	\$20	-130	1	\$21	205	SAVINGS SHOWCASE							
580	1 190	1	CM SOCKET SET 1/4"DV 20P	35%	52	52	52	1	100%	\$9	-133	1	\$17	190	SAVINGS SHOWCASE							
597	1 2006	1	FRESH WAVE 15OZ VALUE2PK	39%	51	51	51	1	0%	\$5	-140	1	\$8	2006	POWER BUYS							
625	1 020964133	1	BULB PAR38 70W 2PK	44%	52	52	52	1	100%	\$4	-161	1	\$5	2048	POWER BUYS							
693	6 2026	1	ECON HACKSAW 10" ACE	42%	67	67	67	1	100%	\$10	-188	1	\$13	2026	POWER BUYS							
728	1 020964132	1	BULB PAR38 38W 2PK	44%	69	69	69	1	100%	\$4	-221	1	\$5	2048	POWER BUYS							
741	5 430	1	PADLOCK COMB2"RESET 175D	38%	91	91	91	1	100%	\$23	-231	1	\$37	430	SAVINGS SHOWCASE							
850	2 278	1	ROTARY TOOL KIT DREMEL8V	36%	102	102	102	1	0%	\$55	-367	1	\$98	278	SAVINGS SHOWCASE							
888	1 571	1	NSH BCK YRD FOGGER DSP	36%	82	82	82	1	100%	\$146	-425	1	\$254	571	SAVINGS SHOWCASE							
894	1 2011	1	NSH BOUNTY DSP	37%	83	136	83	2	50%	\$196	-453	1	\$330	2011	POWER BUYS							
906	4 803	1	TRUCKBEDLINER COATNG KIT	37%	130	130	130	1	100%	\$90	-493	1	\$152	803	SAVINGS SHOWCASE							
943	1 326	1	LED FEIT A19 60W EQ CC	39%	156	156	156	1	100%	\$2	-2,386	1	\$4	326	SAVINGS SHOWCASE							
959	4 95	1	CLEANR SPRAY-NINE GAL	52%	204	204	204	1	0%	\$19	-2,440	1	\$18	95	SAVINGS SHOWCASE							
1011	1 391	1	NSH CEILING HOOK MIX CS	50%	199	364	199	3	100%	\$18	-2,661	1	\$18	391	SAVINGS SHOWCASE							
1082	8 2089	1	COB LED WORK LIGHT 3W	35%	624	624	624	1	100%	\$16	-2,980	1	\$30	2089	POWER BUYS							
1084	12 96	1	CLEANR SPRAY-NINE 22OZ	51%	624	624	624	1	100%	\$18	-2,982	1	\$17	96	SAVINGS SHOWCASE							
1085	1 389	1	NSH ANTI TIP KIT CS	50%	612	612	612	1	0%	\$26	-2,988	1	\$25	389	SAVINGS SHOWCASE							
1132	1 394	1	H&M HANGERS	41%	683	999	714	6	0%	\$34	-3,306	1	\$49	394	SAVINGS SHOWCASE							



Mango Show Buying Report - Deals <a href="#">Report Help</a>																	
				Weeks Supply		Max Weeks Supply		Weeks Supply		Savings		Number of					
Order Qty	Deal	Eagle Store	Description	Disc-ount	1 OM + QOH	Order Qty	+ QOH	Number of SKUs	% Carried In Store	Order Qty	Deal Score	Shipping Bulletins for Deal	Total Order Cost	Assoc. Deal Number	Deal Type		
1391	1 787	1	NSH LEAF FLOWER POT DSP	37%	999	999	999	12	0%	\$533	-99,999	1	\$914	787	SAVINGS SHOWCASE		
1393	1 607	1	NSH FALL BULB DSP WEST	25%	999	999	999	10	0%	\$385	-99,999	1	\$1,184	607	SAVINGS SHOWCASE		
1395	1 669	1	GEN 22/19KW W/200ATS	8%	999	999	999	1	0%	\$353	-99,999	1	\$4,055	669	SAVINGS SHOWCASE		
1397	1 668	1	GENERTR GUARDN WIFI 16K	8%	999	999	999	1	0%	\$297	-99,999	1	\$3,421	668	SAVINGS SHOWCASE		
1399	1 510	1	NSH WOMEN CABIN SOCK DSP	52%	999	999	999	8	0%	\$273	-99,999	1	\$255	510	SAVINGS SHOWCASE		
1401	5 2130	1	COMPLETE TLT COLNY ELNG	46%	999	999	999	1	0%	\$264	-99,999	1	\$304	2130	POWER BUYS		
1403	1 020964112	1	HYBRID WTR SFTNR 31KGRN	52%	999	999	999	1	0%	\$249	-99,999	1	\$232	2061	POWER BUYS		
1405	1 398	1	CAMO POG	23%	999	999	999	28	0%	\$236	-99,999	1	\$793	398	SAVINGS SHOWCASE		
1407	5 2051	1	TLT KT1.28HE EL ADA ALTO	42%	999	999	999	1	0%	\$232	-99,999	1	\$318	2051	POWER BUYS		
1409	1 684	1	VERTICAL SERIES PACKAGE	18%	999	999	999	2	0%	\$204	-99,999	1	\$926	684	SAVINGS SHOWCASE		
1411	1 020964111	1	WATER SOFTENER 31K GRAIN	52%	999	999	999	1	0%	\$202	-99,999	1	\$187	2061	POWER BUYS		
1413	1 643	1	VERTICAL SHED	18%	999	999	999	2	0%	\$200	-99,999	1	\$938	643	SAVINGS SHOWCASE		
1415	1 7	1	NSH PAINTER TAPE DSP	28%	999	999	999	7	0%	\$179	-99,999	1	\$469	7	SAVINGS SHOWCASE		
1417	1 270	1	DW MAX XR 5-TOOL KIT 20V	23%	999	999	999	1	0%	\$157	-99,999	1	\$528	270	SAVINGS SHOWCASE		
1419	25 020964094	1	TANK SPRAYER ORTHO 2G	30%	999	999	999	1	0%	\$154	-99,999	3	\$360	2103	POWER BUYS		
1421	1 63	1	NSH DR BRONNER SOAP DSP	25%	999	999	999	16	0%	\$151	-99,999	1	\$460	63	SAVINGS SHOWCASE		
1423	2 673	1	PORTBLE GENRATR 6500W CA	10%	999	999	999	1	0%	\$133	-99,999	1	\$1,200	673	SAVINGS SHOWCASE		
1425	36 728	1	ROCKER KIDS RED	22%	999	999	999	1	0%	\$132	-99,999	1	\$473	728	SAVINGS SHOWCASE		
1427	36 743	1	LIL'EASY KIDS ROCKR BLUE	22%	999	999	999	1	0%	\$132	-99,999	1	\$473	743	SAVINGS SHOWCASE		
1429	1 604	1	NSH BULB DSP - EAST	31%	999	999	999	10	0%	\$124	-99,999	1	\$280	604	SAVINGS SHOWCASE		
1431	1 222	1	NSH FLEXZILLA HOSE DSPLY	13%	999	999	999	15	0%	\$122	-99,999	1	\$835	222	SAVINGS SHOWCASE		
1433	1 447	1	BARRETTE FREE RACK INCLUDED W	23%	999	999	999	4	0%	\$117	-99,999	1	\$395	447	SAVINGS SHOWCASE		
1435	1 448	1	BARRETTE FREE RACK INCLUDED W	23%	999	999	999	4	0%	\$117	-99,999	1	\$395	448	SAVINGS SHOWCASE		
1437	5 221	1	BRAD NLR 18GA 120PSI	31%	999	999	999	1	0%	\$116	-99,999	1	\$260	221	SAVINGS SHOWCASE		





Store: 7205 >



Track  
RSC  
Delivery

RSC  
Order  
Feedback

## Ace Convention

Chicago March 12-14, 2020



PW:  
acespring2020  
Ace  
Convention  
App

Mango  
Show  
Buying  
Report

Event  
Planner

Trending  
Deals

Discovery  
Programs

Exhibitor  
Search

Exhibitor  
Map

LOI &  
Selection



Store: 7205 >



### Mango Recommended

Top Scored Deals:	99
Estimated Cost:	\$26,045
\$ Savings Potential:	\$6,327

### Mango Recommended Status

Top Scored Deals Placed:	0
In Shopping Cart:	0
Submitted:	0

---

My Cost:	\$0
My \$ Savings:	\$0

### Mango Recommended Remaining

Remaining Deals to Order:	94
My Estimated Cost:	\$24,433
My \$ Savings Potential:	\$5,970

ADD TO BASKET



Store: 7205

## Browse Mango Deals

ALL Deals to Order



By Event Category

SAVINGS SHOWCASE



POWER BUYS



MERCH SPECIALS





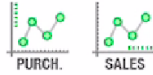
## Search Results

POWER BUYS

Viewing 1 - 36 of 36

Sort

Default



### FILTER FILTRETE 16X25X1"

SKU: 48842

Deal: 2055



OM	Offer Cost	Savings
6	\$6.68	24.1%

Exp Ship: 06/01/2020

Mango Score: 611

Mango Qty: 78



### NSH DURACELL BATTERY DSP

SKU: Asst

Deal: 2043



OM	Offer Cost	Savings
1	\$816.67	21.3%

Exp Ship: 05/24/2020

Mango Score: 545

Mango Qty: 1

Image

### Iron Hold Contractor Bags

SKU: Asst



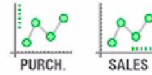
## Search Results

POWER BUYS

Viewing 1 - 36 of 36

Sort

Default



### TAPE MSK CL 1.88"X60.1YD

SKU: 1008226

Deal: 2003

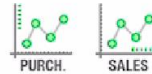


OM	Offer Cost	Savings
12	\$3.34	23.7%

Exp Ship: 05/24/2020

Mango Score: 64

Mango Qty: 24



### PAINTER'S TAPE 1.41"W

SKU: 1010347

Deal: 2000



OM	Offer Cost	Savings
24	\$3.25	21.9%

Exp Ship: 05/24/2020

Mango Score: 60

Mango Qty: 18



### NSH DURACELL AA/AAA DSP

SKU: Asst



< Back

Offer Details

7205

TAPE MSK CL 1.88"X60.1YD

Bulletin: 020964-102 Deal: 2003 SKU: 1008226

Mango  
Score  
64



Number of Images: 2

Savings: 23.7%

Offer Cost	Future Cost	OM Cost / Rebate
\$3.34	\$4.38	\$40.08
OM	Preload Qty	Sugg Ord Qty
12		08/24/2020

Expected Ship Date: 05/24/2020

Order Qty:

Comments:

Add to Basket

Item History

< Back

Offer Details

7205

TAPE MSK CL 1.88"X60.1YD

Bulletin: 020964-102 Deal: 2003 SKU: 1008226

Mango  
Score  
64



Number of Images: 2

Savings: 23.7%

Offer Cost	Future Cost	OM Cost / Rebate
\$3.34	\$4.38	\$40.08
OM	Preload Qty	Sugg Ord Qty
12		08/24/2020

Expected Ship Date: 05/24/2020

Order Qty:

Comments:


Add to Basket

Item History

[Back](#)   **Offer Details**   7205

**TAPE MSK CL 1.88"X60.1YD**  
 Bulletin: 020964-102   Deal: 2003   SKU: 1008226

**Mango**  
 Score  
**64**



**Info**  
 The item has been added to the shopping cart.

**OK**


Expected Ship Date: 05/24/2020

Order Qty:  24    **Apply Mango Qty 24**

Comments:

**Add to Basket**

Item History

[Store: 7205 >](#)   

**Mango Recommended**

Top Scored Deals:	99
Estimated Cost:	\$26,045
\$ Savings Potential:	\$6,327

**Mango Recommended Status**

Top Scored Deals Placed:	1
In Shopping Cart:	1 ▶
Submitted:	0

---

My Cost:	\$80
My \$ Savings:	\$25

**Mango Recommended Remaining**

Remaining Deals to Order:	93 ▶
My Estimated Cost:	\$24,352
My \$ Savings Potential:	\$5,945

**ADD TO BASKET**

Home

Scan Item

Shopping Cart

Multi-Store Mode

Notifications

About App

Logout

Version Production 3.10.02



Select



< Back

Offer Details



7205

### FILTER FILTRETE 16X25X1"

Bulletin: 020964-037 Deal: 2055 SKU: 48842

Mango

Score  
Varies



Number of Images: 5

Savings: 24.1%

Offer Cost	Future Cost	OM Cost	Rebate
\$6.68	\$8.80	\$40.08	
OM	Preload Qty	Sugg Ord Qty	Payment Due
6			08/03/2020

Expected Ship Date: 06/01/2020

Order Qty:



6

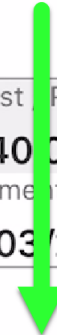


View Mango Qty  
by Store

Comments:

Add to Basket

Multi-Store Edit



< Back

Multi-Store Edit



FILTER FILTRETE 16X25X1"

SKU: 48842 Deal: 2055  
Bulletin: 020964-037 OM: 6  
Offer Cost: \$6.68 Exp Ship: 06/01/2020  
Savings: 24.1%

Apply Mango Qty

7205	<input type="button" value="−"/>	<input type="text" value="6"/>	<input type="button" value="+"/>
Mango Score: 611	Mango Qty: 78		
12265	<input type="button" value="−"/>	<input type="text" value="6"/>	<input type="button" value="+"/>
Mango Score: 284	Mango Qty: 48		

< Back

Multi-Store Edit



FILTER FILTRETE 16X25X1"

SKU: 48842 Deal: 2055  
Bulletin: 020964-037 OM: 6  
Offer Cost: \$6.68 Exp Ship: 06/01/2020  
Savings: 24.1%

Apply Mango Qty

7205	<input type="button" value="−"/>	<input type="text" value="78"/>	<input type="button" value="+"/>
Mango Score: 611	Mango Qty: 78		
12265	<input type="button" value="−"/>	<input type="text" value="48"/>	<input type="button" value="+"/>
Mango Score: 284	Mango Qty: 48		

< Back

Multi-Store Edit



FILTER FILTRETE 16X25X1"

SKU: 48842 Deal: 2055  
Bulletin: 020964-037 OM: 6  
Offer Cost: \$6.68 Exp Ship: 06/01/2020  
Savings: 24.1%

Apply Mango Qty

Info

The item has been added to the shopping cart.

OK



Offer Details



7205

### NSH BATTERY PACK DSP

Bulletin: 021701-031

Deal: 313

SKU: Asst

**Mango**  
Score  
Varies



Number of Images: 1

Savings: 15.1%

Offer Cost	Future Cost	OM Cost / Rebate
\$597.09	\$702.93	\$597.09
OM	Preload Qty	Sugg Ord Qty
1		

Expected Ship Date: 07/12/2020

Order Qty:

Comments:

Add to Basket

Multi-Store Edit



Multi-Store Edit



### NSH BATTERY PACK DSP

SKU: Asst Deal: 313  
 Bulletin: 021701-031 OM: 1  
 Offer Cost: \$597.09 Exp Ship: 07/12/2020  
 Savings: 15.1%

Apply Mango Qty

7205	<input type="button" value="-"/>	<input type="text" value="1"/>	<input type="button" value="+"/>
12265	<input type="button" value="-"/>	<input type="text" value="1"/>	<input type="button" value="+"/>
Mango Score: 110	Mango Qty: 1		

2006 Cancel

Popular Search Terms

- 2006
- 20064023
- 20066754341
- 20062
- 2006616760

"2006"

1 2 3 4 5 6 7 8 9 0

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ABC globe microphone space search

FRESH WAVE 15OZ VALUE2PK

Bulletin: 020964-079 Deal: 2006 SKU: 1482694



Number of Images: 1

Savings: 39.1%

Offer Cost	Future Cost	OM Cost / Rebate
\$7.96	\$13.07	\$7.96
OM	Preload Qty	Sugg Ord Qty
	1	
		08/24/2020

Expected Ship Date: 05/24/2020

Order Qty: - 1 +

Comments:

Add to Basket

Multi-Store Edit



Store: 12265 >



### Mango Recommended

Top Scored Deals:	94
Estimated Cost:	\$14,049
\$ Savings Potential:	\$3,980

### Mango Recommended Status

Top Scored Deals Placed:	11
In Shopping Cart: <b>! Exceptions</b>	11 ▶
Submitted:	0

My Cost:	\$1,144
My \$ Savings:	\$464

### Mango Recommended Remaining

Remaining Deals to Order:	75 ▶
My Estimated Cost:	\$10,043
My \$ Savings Potential:	\$2,876

ADD TO BASKET



Store: 12265

## Browse Mango Deals

ALL Deals in Shopping Cart



By Mango Quantity Exceptions

! Deals Below Recommended Quantity



! Deals Above Recommended Quantity



By Event Category

POWER BUYS



MERCH SPECIALS



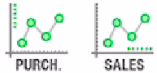
Back

### Search Results

Viewing 1 - 2 of 2

Sort

Default



#### HTH ULTIMATE SHOCK 1 LB



SKU: 8396657

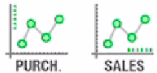
Deal: 2138

OM	Offer Cost	Savings
15	\$2.66	37.4%

Exp Ship: 06/02/2020

Mango Score: 208

Mango Qty: 45 **!BELOW**



#### ACE LEAF RAKE POLY 24"



SKU: 7502917

Deal: 2108

OM	Offer Cost	Savings
6	\$3.50	25.5%

Exp Ship: 05/24/2020

Mango Score: 18

Mango Qty: 24 **!BELOW**

Back

### Offer Details

12265

#### HTH ULTIMATE SHOCK 1 LB

Bulletin: 022082-001 Deal: 2138 SKU: 8396657

Mango

Score  
208



Number of Images: 4

Savings: 37.4%

Offer Cost	Future Cost	OM Cost / Rebate
\$2.66	\$4.25	\$39.90
OM	Preload Qty	Sugg Ord Qty
15		
		Payment Due
		08/03/2020

Expected Ship Date: 06/02/2020

Order Qty:



30



Apply Mango Qty

45

Comments:

Update Basket

Item History





# Closing Thoughts

- ▶ We covered a lot, but help isn't far away
- ▶ Phone: 734.301.4510
- ▶ Email: [support@mangoreport.com](mailto:support@mangoreport.com)

Mango Show Buying Report - Deals												
<a href="#">Report Help</a>												
Order Qty	Deal	Eagle Store	Description	Disc-ount	1 OM + QOH	Max Weeks Supply Order Qty	Weeks Supply Order Qty	Weeks Supply Order Qty	Number of SKUs	% Carried In Store	Savings Order Qty	Deal Score
63	021793004	1	CLEAN & PROTECT 40#	20%	4	20	20	1	100%	\$832	2,508	
19	021793098	2	SALT SOFTNR PELLETS 40#	19%	3	5	5	1	100%	\$217	2,483	
56	021793005	1	RUST REMOVER PELLETS 40#	13%	3	20	20	1	100%	\$786	1,554	
8	2074	2	IRON HOLD CONTRACTOR BAGS	33%	6	23	22	2	100%	\$195	813	
112	021793020	2	PLAY SAND QUIKRETE 50#	35%	18	22	22	1	100%	\$167	804	
78	020964037	1	FILTER FILTRETE 16X25X1"	24%	2	19	19	1	100%	\$165	611	
1	2043	1	NSH DURACELL BATTERY DSP	21%	15	27	22	5	100%	\$221	545	
56	021793020	1	PLAY SAND QUIKRETE 50#	35%	17	17	17	1	100%	\$83	497	
189	021793003	1	WATR SOFTNR CRYSTALS 40#	19%	8	24	24	1	100%	\$210	485	
5	2074	1	IRON HOLD CONTRACTOR BAGS	33%	8	24	23	2	100%	\$122	483	
16	020964048	1	FILTRETE 1550 20X25X4	32%	10	21	21	1	100%	\$104	451	